

POPCORN KERNEL EASY CHECKLIST - 2026

- ☐ **July 29** – Sign up for the Council-sponsored Show & Sell drawings for locations your Unit wishes to participate in. (Announced on August 3.)
erishorescouncil.org/esc/snsdrawing
- ☐ **August 3** – Council-Sponsored Show & Sell Sites announced. View and sign up for additional dates at erishorescouncil.org/esc/siteschedule.
- ☐ **August** – Attend a Popcorn Rally Training. RSVP at erishorescouncil.org/esc/popcornrally.
- ☐ Schedule your Unit Popcorn Kickoff.
- ☐ Log in to prpopcorn.com and get familiar with the Scout Boss Dashboard and ordering system.
- ☐ Create your Unit sales plan with Unit leadership.
- ☐ Set Unit and Scout sales goals. Complete the Program Planner (Excel) and distribute it to families.
erishorescouncil.org/esc/kernelresources.
- ☐ Establish deadlines for collecting Scout order forms, payments, and popcorn pickups. (Before the Council due dates.)
- ☐ **August 1** – Online Sales open! Add new and transfer Scouts or deactivate Scouts for Online Sales accounts at prpopcorn.com.
- ☐ Contact local businesses, churches, and community organizations to secure additional Show & Sell locations.
- ☐ **August 21** – Submit your Show & Sell order at prpopcorn.com.
- ☐ Hold a FUN and EXCITING Unit Kickoff to build enthusiasm and communicate expectations to families.
- ☐ **September 8 & 9** – Pick up Show & Sell Popcorn. Coordinate volunteers and vehicles. Sign up at erishorescouncil.org/esc/popcornschedules for a pickup time.
- ☐ **September 11** – Sale begins!! Encourage Scouts to sell in person, online, and through social media.
- ☐ Stay in weekly contact with Scouts and parents regarding deadlines, inventory, and updates.
- ☐ Submit Scouts for the weekly Fill It Up drawings at erishorescouncil.org/esc/popcornfillitup.
- ☐ **September 18 – October 23** – Order additional popcorn and return excess inventory as needed for pickup each Friday. Place order each week at erishorescouncil.org/esc/weeklyorder.
- ☐ Deposit all popcorn proceeds into your Unit bank account before Council payment deadlines.
- ☐ **September 28, October 12 & 26** – Submit partial payments for Show & Sell and Deliver sales.
- ☐ **November 2** – Sale ends.
- ☐ Total all Scout orders before submitting your final Take Order.
- ☐ Use remaining Show & Sell inventory to fill as many Take Orders as possible.
- ☐ **November 2** – Determine what inventory needs to be returned and complete a Return form at prpopcorn.com. Sign up for a time slot at erishorescouncil.org/esc/popcornschedules.
- ☐ **November 3 & 4** – Return excess product (up to 30% of total product ordered).
- ☐ **November 4 (by 5:00 pm)** – Place your final Take Order, including all Military Donations at prpopcorn.com.
- ☐ **November 18 & 19** – Pick up Take Order popcorn and coordinate volunteers and vehicles.
- ☐ Notify families when and where popcorn will be available for pickup.
- ☐ **November 19** – Holiday, Corporate, and Late Orders due.
- ☐ **November 20** – Online Sales end.
- ☐ **November 20** – Submit Prize and Council Incentive orders. All Scouts are eligible for Council Incentives! Place one order for both at erishorescouncil.org/esc/popcornincentives
- ☐ **December 1** – Submit Winner's Circle prizes using the Worksheet Tool on the Scout Boss Dashboard. No late entries will be accepted.
- ☐ **December 5** – Holiday, Corporate, and Late Order Distribution.
- ☐ **December 7** – Final Payment Due. Review your invoice and submit one Unit check payable to Erie Shores Council for any remaining balance. Note: Online Sales commissions appear as credits on the Unit invoice.
- ☐ **January 21, 2027** – Attend the Popcorn Review Meeting and complete the Popcorn Feedback Form. RSVP at erishorescouncil.org/esc/rsvppopcorn and erishorescouncil.org/esc/popcornfeedback.
- ☐ **Celebrate a successful sale and thank everyone who helped make it happen!**