



Fall 2026 Popcorn Sale Leader Guide



KEY DATES:

Online Sales: August 1 – November 20

Show & Sell Orders Due: August 21

Popcorn Sale Begins: September 11

Returns: November 3-4

Take Order Due: November 4

Holiday/Corporate/Late Orders Due: November 19

DISCLAIMER: Erie Shores Council is transitioning to a new website. Links to Erie Shores Council resources in this Leader Guide will become active after September 1, 2026. Links to Pecatonica resources are active now. Until August 31, 2026, Erie Shores Council resources can still be accessed at erieshorescouncil.org/popcorn.



ESC Popcorn

Updated 8/1/2026

August 2026

Greetings Kernels!

Thank you for choosing to support the Scouting program through our 2026 Popcorn Fundraiser! For those of you who are new to the Popcorn Sale, welcome aboard and rest assured that the Popcorn Committee and I will do all that we can to help you have a positive and successful popcorn experience. For those of you who are returning, welcome back and thank you for all your hard work and support for this program. Your knowledge, experience, time, energy, and service are very much appreciated.

There are a few exciting changes with the sale this year. New to the product mix will be Cinnamon Roll, a cinnamon-sugar popcorn, and Freedom Pretzels, red, white, and blue chocolate-covered pretzels. Yes, you first heard it here: no more confusing chocolate and white chocolate pretzels! This year, there are only the Freedom Pretzels. This year, Units taking prizes will receive non-stackable Amazon Gift Cards instead of the Keller Prizes. In celebration of America's 250th, we've added a new \$250 prize level featuring a commemorative Council CSP patch that will ONLY be offered THIS YEAR. Instead of one top district prize, the top two in each of the three districts will receive a \$200 Amazon Gift Card. Finally, the big incentive again will be the Kalahari getaway. All the details and so much more are included in this Leader Guide, so please read all about it!

I believe the Popcorn Sale is an excellent fundraiser for everyone involved in the sale. It teaches Scouts self-confidence, communication skills, goal setting, decision making, and gives them a sense of accomplishment. These are things that they will carry with them into adulthood. Over 70% of every sale stays right here within our local Scouting program. This can help units with the cost of materials, awards, advancements, registration fees, uniforms, activities, and campouts within the Scouting program. This means less out-of-pocket expenses for families and more unit participation. Plus, it helps council put a fun-filled program together for all involved to enjoy.

As a Unit Kernel, I know things will come up and/or questions will be asked. Please don't hesitate to reach out to me or anyone on the Popcorn Committee. We are here to help, along with this Leader Guide. I hope you will use this Leader Guide as not only a step-by-step manual for planning, executing, and enjoying the rewards of a successful Popcorn Sale, but as a reference throughout the sale. I look forward to meeting and working with you this year. Now let's work together to Keep Poppin' and make this a successful Popcorn Sale!

Yours in Scouting,

Christine Smith
ESC Popcorn Kernel

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WHAT'S NEW!

- There is now just one Facebook Group: facebook.com/groups/escpopcorn (Pg. 4)
- The new products this year are Cinnamon Roll and Freedom Pretzels. (Pg. 7)
- Cheddar and Jalapeno are now \$20 and come in patriotic tubs. (Pg. 7)
- Mountain Munch comes in an 'America 250' tin and is \$30. (Pg. 7)
- Chocolate Lovers now includes Firecracker Crunch and Mountain Munch. (Pg. 7)
- A new Council Incentive at the \$250 level is a commemorative America 250 CSP patch. (Pg. 21)
- The Pecatonica Winner's Circle trip to Kalahari is now at the \$7,000 level. (Pg. 22)

CONTACTS

COUNCIL CONTACTS:

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COUNCIL:

Erie Shores Council, Inc.	5600 W Sylvania Ave	Toledo, OH 43623
	419.241.7293 Main	419.241.6769 Fax

Please Note: All communications and changes regarding the Popcorn Sale will be sent to the email address that you provided when you signed up as your Unit's Popcorn Kernel. If you are not receiving these email communications, please contact your District Popcorn Kernel or Erin LaLonde. Information in the Popcorn Sale Leader Guide is subject to change.

Please visit erieshorescouncil.org/esc/popcorn for more information.

All worksheets and handouts in this Leader Guide are available to download.

FACEBOOK GROUP

Join the ESC Popcorn Facebook Group to ask questions, facilitate Unit transfers, and stay informed. Find the group, request to join, and enable notifications.

Council Popcorn Facebook Group – facebook.com/groups/escpopcorn



Facebook Group

KEY WEBSITES

- Erie Shores Council Website: erieshorescouncil.org/esc/popcorn
- Pecatonica River Popcorn Website: prpopcorn.com
- Stay informed with the Kernel Journal: erieshorescouncil.org/esc/kerneljournal



ESC Popcorn



PR Popcorn



Kernel Journal

CALENDAR

June 2	New Kernel Training – Providence Lutheran Church
June 11	New Kernel Training – Jadel Leadership Center
July 29	Sign up for Council-sponsored Show & Sell Drawing
August 1	Online Sales Open (8/1-11/20)
August 3	Show & Sell Unit Assignments Announced
August 6	Popcorn Rally – Wood District, 7:00 pm
August 11	Popcorn Rally – Eagle Bay District, 6:00 pm
August 13	Popcorn Rally – Fallen Timbers District, 7:00 pm
August 18	Popcorn Rally – Council-Wide Make-Up, 7:00 pm
August 21	Show & Sell Orders Due
September 8-9	Show & Sell Distribution
September 11	Sale Begins!!
September - October	Additional Show & Sell pick-ups and payments as needed (Fridays: 9/18, 9/25, 10/2, 10/9, 10/16, 10/23)
September 28	Payment Due: Units pay a percentage of the money collected up to this date
October 12	Payment Due: Units pay a percentage of the money collected up to this date
October 26	Payment Due: Units pay a percentage of the money collected up to this date
November 2	Sale Ends
November 3-4	Final Show & Sell Returns Accepted
November 4	Final Take Orders Due
November 18-19	Take Order Distribution
November 19	Holiday, Corporate, and Late Orders Due
November 20	Final Prize Orders, Incentive Forms, and Feedback Forms Due
November 20	Online Sales End
December 1	Winner's Circle Entries Due – Late Entries will not be accepted.
December 5	Holiday, Corporate, and Late Orders Distribution
December 7	FINAL Payments Due Make payments at the Scout Shop, by mail, or deposit at Huntington Bank
January 21, 2027	2026 Popcorn Review Meeting

*The above dates are the deadlines for turning items into the Council Office. Please set earlier turn-in dates for your Scouts to ensure you have enough time to tabulate orders and submit them on time.

** All dates are subject to change. ** Please read Popcorn Kernel Journal for the most current information. **
erieshorescouncil.org/esc/popcorn

POPCORN RALLY KITS

Your 2026 Popcorn Sale Rally Kit includes the following items to help your Scouts have their best sale yet!

- Leader Guide
- Sales Flyers
- Take-to-Work Tents
- Door Hangers (Online Mix)
- Corporate Holiday Flyers
- Prize & Incentive Flyers
- Money Envelopes & Deposit Tickets
- Tasting Kit
- Banner (Display at Kickoffs, Show & Sell)

NEED MORE FORMS?

Stop by the Jadel Leadership Center to pick up extra forms or download printable copies from the “Files” tab on your Scout Boss Dashboard at prpopcorn.com.

DASHBOARD (SCOUT BOSS)

The Pecatonica Dashboard (Scout Boss) provides access to placing orders, sales history, Online Sales reports, invoices, Scout Seller IDs, Unit-to-Unit Transfers, Kernel Tracker, and more. Need login credentials? Complete the request at erieshorescouncil.org/esc/popcornpasswordreset.



Password Reset

- **Scout Boss Dashboard:** Go to prpopcorn.com > Account Login > Scout Boss > Enter Username and Password
- **Place Show & Sell, Take Order:** Dashboard > New Order Button > Follow Prompts to Place Order/Return
 - **Weekly Orders:** See Additional Weekly Popcorn Pick-Up information. (Pg. 18).
- **View Transactions:** Dashboard > Sales Season Tab > Fall 2026 > Orders
- **Print Invoice:** Dashboard > Sales Season Tab > Fall 2026 > Invoice
- **View Online Sales:** Dashboard > Online Invoice Button > Fall 2026 > Search > Select All > Generate Report
- **Scout Seller IDs:** Dashboard > Scout Seller IDs Button > Follow Prompts to Add or Deactivate Scouts

KERNEL TRACKER

The Kernel Tracker is a web-based inventory management tool and can be used on any device with a browser.

- Access the Kernel Tracker tool on the Scout Boss Dashboard at prpopcorn.com.
- Track inventory and popcorn checked out to individual Scouts.
- List Show & Sell opportunities and assign Scouts to time slots.
- Email Scout Summaries to each family.

TRAINING VIDEOS

Pecatonica River Popcorn has training videos available at pecatonicariverpopcorn.com/training-videos/.

- Kernel Tracker – Unit inventory tool, web-based
- My PR Popcorn – Online selling tool for Scouts
- Scout Seller ID – Set Scouts up for Online Sales
- Scout Boss Dashboard
- Tasting Kit – Educate sellers on flavors.
- And more!



Training Videos

PROMOTE - POPCORN BANNER

To promote your Show & Sell, rent a popcorn banner (3' x 5'). We have 24 banners available for rental, which are slightly larger and heavier than what was received at kickoff. You can sign out a banner with the instructions below.

- Go to erieshorescouncil.org/esc/popcornbanner.
- One banner per Unit per day.
- A \$25 fee will be assessed for banners not returned.



Banner Rental



PRODUCTS

 \$15 Yellow Popping Corn Pops tender for that fresh popcorn taste you're craving. GF U Net Wt. 2 lbs	 \$15 Classic Caramel Corn Made with real butter and brown sugar. GF U D Net Wt. 8 oz.	 \$20 Butter Microwave (15 Pack) Freshly popped taste with a rich butter flavor. GF U D Net Wt. 37.5 oz.
 \$20 Kettle Corn Microwave (15 Pack) Combination of sweet and salty flavor of Kettle Corn. GF U D Net Wt. 37.5 oz.	 \$20 Trail Mix Includes roasted peanuts, raisins, M&M's, almonds, and roasted cashews. GF U D Net Wt. 15 oz.	 \$20 Cheddar Cheese Made with real cheddar cheese. Each popped kernel is a savory blend of cheeses. GF U D Net Wt. 5 oz.
 \$20 Jalapeño Cheese The zip of jalapeño pepper gives this feisty popcorn flavor its heat. GF U D Net Wt. 5 oz.	 \$25 NEW! Cinnamon Roll Sweet, buttery blend of cinnamon and sugar. GF U D Net Wt. 10 oz.	 \$25 Sea Salt Splash Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. GF U D Net Wt. 15 oz.
 \$25 Peanut Butter Cup A combination of milk chocolate and peanut butter that tastes great together. GF U D Net Wt. 15 oz.	 \$25 Mud Puddles Combination of our caramel corn and crushed peanuts coated in rich creamy fudge. GF U D Net Wt. 15 oz.	 \$30 Mountain Munch Caramel Sea Salt popcorn drizzled in milk and white chocolate. GF U D Net Wt. 14 oz.
 \$30 Caramel Sea Salt Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. GF U D Net Wt. 15 oz.	 \$30 NEW! Freedom Pretzels These limited edition red-white-and-blue chocolate pretzels are the perfect salty-sweet treat. U D Net Wt. 15 oz.	 \$35 DB Double Butter Microwave (28 Pack) Each package is bursting with twice the buttery flavor. GF U D Net Wt. 70 oz.
 \$35 3 Classic Trio Includes Caramel Corn, Cheddar Cheese, and Butter Popcorn. GF U D Net Wt. 17 oz.	 \$45 4 Cheese Lovers Includes Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, and White Cheddar. GF U D Net Wt. 13 oz.	 \$55 5 Chocolate Lovers Includes Mountain Munch, Firecracker Crunch, White Ruby, Peanut Butter Cup, and Sea Salt Splash. GF U D Net Wt. 52 oz.
 THANK YOU FOR YOUR SUPPORT!	 \$30 Military Donation Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.	

NUTRITIONAL & ALLERGY INFORMATION

This is for informational purposes only. Please review the nutrition facts label on the product for the most up-to-date information or go to <https://pecatonicariverpopcorn.com/nutrition-information/> for complete nutritional information.

Gluten Free Products

Symbol: 

All Popcorn Products are Gluten Free

Excludes: Freedom Pretzels

Kosher with Dairy Products

Symbol: 

All Popcorn Products are Kosher with Dairy

Excludes: Yellow Popping Corn

Product Containing Milk, Soy, Peanuts, Tree Nuts, or Wheat

Caramel Sea Salt

Cinnamon Roll

Classic Caramel Corn

Firecracker Crunch

Freedom Pretzels

Mountain Munch

Mud Puddles

Peanut Butter Cup

Sea Salt Splash

Trail Mix

White Ruby

Dairy Free Products

Kettle Corn Microwave

Yellow Popping Corn

Nut Free Products Processed in Facility w/ Nuts

Buffalo Ranch

Butter (Trio)

Cheddar Cheese

Jalapeño Cheese

White Cheddar

Nut Free Products Processed in Nut Free Facility

Butter Microwave

Double Butter Microwave

Freedom Pretzels

Kettle Microwave

Yellow Popping Corn

Military Donation

Military Donations are a great option for customers with allergies and/or dietary restrictions!

WHY SELL POPCORN?

A successful popcorn sale can fund much or all of your Unit's annual program!

What the Popcorn Sale Makes Possible!

The Popcorn Sale helps provide programs and services for all of our Units and funding experiences uniquely suited for each Pack, Troop, and Crew.

Examples of the Great Benefits of Selling Popcorn:

- There is NO upfront cost to your Unit.
- Units pay for only the product they sell.
- Sales support local Scouting.
- A built-in prize program encourages Scouts to sell.
- Popcorn sales teach Scouts the responsibility and value of earning their own way.
- Popcorn is easy to sell.

Examples of how Units use Popcorn Earnings:

- Awards
- Courts of Honor
- Program Materials
- Equipment Purchases
- Pinewood Derbies
- Campouts
- Camp Fees
- Field Trips
- Events/Activities/Outings
- Blue & Gold Banquets
- Books/Neckerchiefs
- Anything your Unit decides!

Examples of how the Council uses Popcorn Earnings:

- Training for adult leaders so that Scouts have the very best leadership possible.
- Maintaining camp properties for year-round camping and outdoor events.
- Providing scholarships for Scouts who need assistance due to financial hardship.
- Program and training equipment—digital projectors and screens for training and promotional programs.
- Planning and conducting various Council-wide activities and events.
- Council Service Center and support/professional staff are available to help Unit leaders, parents, and Scouts.
- Accident, sickness, and liability insurance for chartered organizations, members, and leaders.

UNIT POPCORN KERNEL POSITION DESCRIPTION

The **Unit Popcorn Kernel** is responsible for the overall organization and implementation of the Unit's Popcorn Sale. This person oversees promotion, ordering, popcorn pickup and returns, sales reporting, and payment submission.

Responsibilities include:

- Attend a Popcorn Rally in August
- Form a Unit Popcorn Committee
- Develop a Sales Plan
- Determine Sales Goal for Unit and per Scout
- Promote Popcorn Sale / Hold a Unit Kickoff
- Submit Popcorn Orders / Returns
- Recruit Volunteers for Pickups and Returns
- Record Keeping
- Product Organization
- Scout Rewards
- Sale Evaluation
- Have Fun!



Additional Resources:

Additional resources can be found at erishorescouncil.org/esc/KernelResources.

- Kernel Position Description
- New Kernel Checklist
- Popcorn Program Planner
- Sales Materials
- Order Forms
- Unit Popcorn Kickoff Agenda
- Tools to Use (Pg. 10)
- Easy Checklist (Pg. 11)
- And much more!

UNIT POPCORN KICKOFF AGENDA

Use these guidelines to help you provide a successful and exciting **Popcorn Kickoff** for your Scouts!

Preparations

- Create “Save the Date” flyers with important popcorn dates for families.
- Hold Kickoff during a Pack/Troop/Crew meeting.
- Have sale supplies available to distribute.

Topics to Cover

- Why do we sell popcorn? – Give specifics
- Sales Goals
- How do we sell popcorn? – Product and Online
- Scout Reward Program
- Timeline

Tips for Success

- Taste Test
- Sample Show & Sell Table
- Scout Skit
- Provide Selling Tips
- Scout Testimonial

Popcorn Program Planner

Download the Excel spreadsheet to help you plan your 2026-2027 program and popcorn sale.

Share it with parents at your Popcorn Kickoff!



erieshorescouncil.org/esc/KernelResources

TOOLS TO USE

These are various tools* Popcorn Kernels have used for their sales success!

- **Google** – gmail.com and google.com.
 - **Dedicated Email Account:** Create a separate email address for your popcorn sale (for example, *Pack999Popcorn@gmail.com*). This helps keep popcorn-related communications organized and makes it easier to transfer responsibilities to a future Kernel.
 - **Mail Merge:** Use Google Sheets and mail merge tools (such as Yet Another Mail Merge) to send personalized reminders and updates. Microsoft Outlook and Excel can also be used.
- **SignUpGenius** – signupgenius.com.
 - Schedule volunteers for Show & Sell events, popcorn pickup, and distribution.
 - Automatically send reminder emails to participants, reducing manual follow-up.
- **Alternate Customer Payment Options**
 - Easy-to-use payment platforms for managing sales and collecting payments.
 - Square – squareup.com/i/PRPOPCORN6
 - Cash App – <https://cash.app>
 - Venmo – venmo.com
 - Give Butter – givebutter.com
 - Units may either absorb payment processing fees or pass those fees on to customers when appropriate.
 - QR codes can be displayed at Show & Sells, Neighborhood Blitzes, and other sales events for quick, contactless payments.

Disclaimer: This information is provided for general informational purposes only. The Erie Shores Council assumes no responsibility for the use of any products, services, or information referenced above. Consult a qualified tax advisor regarding any tax-reporting requirements associated with payment platforms.

POPCORN KERNEL EASY CHECKLIST - 2026

- ☐ **July 29** – Sign up for the Council-sponsored Show & Sell drawings for locations your Unit wishes to participate in. (Announced on August 3.)
erishorescouncil.org/esc/snsdrawing
- ☐ **August 3** – Council-Sponsored Show & Sell Sites announced. View and sign up for additional dates at erishorescouncil.org/esc/siteschedule.
- ☐ **August** – Attend a Popcorn Rally Training. RSVP at erishorescouncil.org/esc/popcornrally.
- ☐ Schedule your Unit Popcorn Kickoff.
- ☐ Log in to prpopcorn.com and get familiar with the Scout Boss Dashboard and ordering system.
- ☐ Create your Unit sales plan with Unit leadership.
- ☐ Set Unit and Scout sales goals. Complete the Program Planner (Excel) and distribute it to families.
erishorescouncil.org/esc/kernelresources.
- ☐ Establish deadlines for collecting Scout order forms, payments, and popcorn pickups. (Before the Council due dates.)
- ☐ **August 1** – Online Sales open! Add new and transfer Scouts or deactivate Scouts for Online Sales accounts at prpopcorn.com.
- ☐ Contact local businesses, churches, and community organizations to secure additional Show & Sell locations.
- ☐ **August 21** – Submit your Show & Sell order at prpopcorn.com.
- ☐ Hold a FUN and EXCITING Unit Kickoff to build enthusiasm and communicate expectations to families.
- ☐ **September 8 & 9** – Pick up Show & Sell Popcorn. Coordinate volunteers and vehicles. Sign up at erishorescouncil.org/esc/popcornschedules for a pickup time.
- ☐ **September 11** – Sale begins!! Encourage Scouts to sell in person, online, and through social media.
- ☐ Stay in weekly contact with Scouts and parents regarding deadlines, inventory, and updates.
- ☐ Submit Scouts for the weekly Fill It Up drawings at erishorescouncil.org/esc/popcornfillitup.
- ☐ **September 18 – October 23** – Order additional popcorn and return excess inventory as needed for pickup each Friday. Place order each week at erishorescouncil.org/esc/weeklyorder.
- ☐ Deposit all popcorn proceeds into your Unit bank account before Council payment deadlines.
- ☐ **September 28, October 12 & 26** – Submit partial payments for Show & Sell and Deliver sales.
- ☐ **November 2** – Sale ends.
- ☐ Total all Scout orders before submitting your final Take Order.
- ☐ Use remaining Show & Sell inventory to fill as many Take Orders as possible.
- ☐ **November 2** – Determine what inventory needs to be returned and complete a Return form at prpopcorn.com. Sign up for a time slot at erishorescouncil.org/esc/popcornschedules.
- ☐ **November 3 & 4** – Return excess product (up to 30% of total product ordered).
- ☐ **November 4 (by 5:00 pm)** – Place your final Take Order, including all Military Donations at prpopcorn.com.
- ☐ **November 18 & 19** – Pick up Take Order popcorn and coordinate volunteers and vehicles.
- ☐ Notify families when and where popcorn will be available for pickup.
- ☐ **November 19** – Holiday, Corporate, and Late Orders due.
- ☐ **November 20** – Online Sales end.
- ☐ **November 20** – Submit Prize and Council Incentive orders. All Scouts are eligible for Council Incentives! Place one order for both at erishorescouncil.org/esc/popcornincentives
- ☐ **December 1** – Submit Winner's Circle prizes using the Worksheet Tool on the Scout Boss Dashboard. No late entries will be accepted.
- ☐ **December 5** – Holiday, Corporate, and Late Order Distribution.
- ☐ **December 7** – Final Payment Due. Review your invoice and submit one Unit check payable to Erie Shores Council for any remaining balance. Note: Online Sales commissions appear as credits on the Unit invoice.
- ☐ **January 21, 2027** – Attend the Popcorn Review Meeting and complete the Popcorn Feedback Form. RSVP at erishorescouncil.org/esc/rsvppopcorn and erishorescouncil.org/esc/popcornfeedback.
- ☐ **Celebrate a successful sale and thank everyone who helped make it happen!**

COMMISSION

Sales Commission on Pecatonica Product and Online Sales with the choice of one of the following options. Choose your option on your Popcorn Commitment Form. Please notify Erin LaLonde if you need to change your option during the Popcorn Sale.



Commission Option	Unit Commission	Scout Incentives	Notes
 Prize Option	30% of Total Sales Product + Online	☒ Amazon Gift Card Program ☒ Council Incentives ☒ Pecatonica Winner's Circle	Scouts earn Amazon Gift Cards based on individual sales.
 Bonus Cash Option	33% of Total Sales Product + Online	☒ Amazon Gift Card Program ☒ Council Incentives ☒ Pecatonica Winner's Circle	Units receive 3% extra cash instead of prizes. Scouts still get Council and Winner's Circle rewards.



Whichever option you choose, **ALL Scouts** are eligible for the **Council Incentives** and the **Pecatonica Winner's Circle Incentives!** (Pgs. 21 & 22)

SALES METHODS

Scouts can boost earnings by combining multiple popcorn sale methods. With Scouting's trusted brand, every approach supports your Unit's year-round programs. See the next pages for detailed descriptions.

- Show & Sell (Pg. 12)
- Show & Deliver (Pg. 13)
- Take Order (Pg. 13)
- Online Sales (Pg. 14)
- Corporate Sales / Holiday Bundles (Pg. 15)
- Military Donations (Pg. 15)

SHOW & SELL

Show & Sell events build Scouts' confidence, increase community awareness of Scouting, and generate impulse purchases. With permission, set up booths at busy retail locations, local businesses, festivals, or community events.

PRE-SHOW & SELL

- SECURE LOCATION(S) – Contact local businesses and ask permission to set up a table.
- ORDER POPCORN – Submit popcorn order by **August 21, 2026**. (Pg. 16)
- PICK UP POPCORN – Pick up popcorn at the scheduled time and location. (Pg. 18)
- SCHEDULE SHIFTS – No more than two Scouts per shift and two-deep adult leadership.

SHOW & SELL DAY

- SUPPLIES – Popcorn, table, banner, cash box, Square Reader, etc.
- UNIFORM – Scouts should be in proper uniform.
- RULES – Follow the rules for each establishment.
- POPCORN CARE – Keep popcorn out of the sun, heat, and rain.

POST SHOW & SELL

- PROCEEDS – Split proceeds amongst participating Scouts.
- POPCORN – Use remaining inventory to fill Show & Deliver and Take Orders.
- RETURN – Return unsold popcorn (up to 30% of total order) on the scheduled return date. (Pgs. 17-18)
- PAYMENTS – Make payments by:
 - **September 28, 2026**
 - **October 12, 2026**
 - **October 26, 2026**
 - **December 7, 2026 – Final Payment**

SHOW & DELIVER

Show & Deliver is one of the most effective sales methods. Scouts carry popcorn with them while selling door-to-door, allowing customers to purchase and receive products immediately.

- ORDER POPCORN – Submit popcorn order by **August 21, 2026**. (Pg. 16)
- PICK UP POPCORN – Pick up popcorn at the scheduled time and location. (Pg. 18)
- DISTRIBUTE – Distribute popcorn to each Scout, along with flyers and collection envelopes.
- SELL – Sell to neighbors, family, friends, and coworkers. Plan a Neighborhood Blitz and split the proceeds among the participating Scouts.
- COLLECT – Collect all unsold popcorn and money from Scouts before the Council's return deadline.
- POPCORN – Use remaining inventory to fill Take Orders.
- RETURN – Return unsold popcorn (up to 30% of total order) on the scheduled return date. (Pg. 17)
- PAYMENTS – Make payments by:
 - **September 28, 2026**
 - **October 12, 2026**
 - **October 26, 2026**
 - **December 7, 2026 – Final Payment**



TAKE ORDER

Take Order sales allow Scouts to collect orders from family, friends, and neighbors. Products are delivered later, and payment is collected at delivery.

- DISTRIBUTE – Distribute sales flyers and money collection envelopes to Scouts.
- COLLECT – Collect completed order forms and total product quantities.
- USE INVENTORY – Use leftover inventory, if any, to help fill orders.
- ORDER – Place a Take Order for exactly what is needed by **November 4, 2026**. (Pg. 16)
- PICK UP POPCORN – Pick up popcorn at the scheduled time and location. (Pg. 18)
- DISTRIBUTE – Distribute popcorn to Scouts for delivery.
- COLLECT – Collect payments from Scouts and deposit them into your Unit account.
- PAYMENT – Make the final payment by **December 7, 2026**. (Pg. 19)

Don't forget to order
Military Donations at
Take Order! 

COUNCIL-SPONSORED SHOW & SELL LOCATIONS

Pecatonica River Popcorn arranged Show & Sell opportunities at local businesses. While the initial drawing deadline was August 3, 2026, many time slots are still available for reservation.

- View schedules at erishorescouncil.org/esc/siteschedule.
- Reserve open times through SignUpGenius links.
- Check back often, as cancellations and additional openings may become available throughout the sale.

If you cannot attend a reserved time slot, please cancel it to allow another Unit to participate:

1. Cancel directly through your SignUpGenius account. (*Preferred*)
2. Submit the cancellation form on the schedule page.

Units are encouraged to arrange additional locations independently.



Show & Sell
Site Schedules

ONLINE SALES

Online Sales are the easiest way for Scouts to reach out-of-town family and friends. Customers can purchase products online with a credit card from **August 1 – November 20, 2026** using the Scout Seller ID. Pecatonica River Popcorn ships products directly to the customer. For details, visit erishorescouncil.org/esc/onlinesales.

SCOUT SELLER ID

- ASSIGN SELLER ID – Unit Kernels manage Seller IDs through prpopcorn.com under Scout Seller IDs.
- SEND SELLER ID EMAIL – Use the following methods to send the Seller ID email.
 1. RETURNING SCOUTS – Select Edit > Update.
 2. NEW/TRANSFER SCOUTS – Enter the Scout and parent/guardian email > Add.
- INACTIVE SCOUTS – Select Edit > Check Inactive > Update.

MYPRPOPCORN – A Scout's Online Profile

Scouts can set up their profile through MyPRPopcorn and share their store link via email, social media, and QR codes.

SALES & REPORTING

- CUSTOMERS – Shop at prpopcornstore.com using the Scout Seller ID.
- SALES DATA – Sales are tracked in Scout Boss, Kernel Tracker, and MyPRPopcorn.
- COMMISSIONS – Online Sales Commissions appear as credits on the Unit invoice.

PLEASE NOTE:

- Do not include Online Sales in your Take Order.
- Seller IDs never expire and can be transferred between Units. Contact Erin LaLonde for assistance.

ONLINE SALES – PRODUCTS

Online offerings include bundles of popcorn, nuts, and chocolates. Military Donations are available at \$10 increments.

Note: Online products differ from those shown in the Sales Flyer to reflect promotion availability across the United States. Door Hangers will reflect the online product lineup.

Trustworthy Duo  \$30 Cheddar Cheese, Classic Caramel Corn	Loyal Favorite  \$30 Butter Microwave	Friendly Bundle  \$35 Cheddar Cheese, Classic Caramel Corn, Honey Roasted Peanuts	Kind & Spicy Mix  \$35 Cajun Crunch, Buffalo Ranch, Jalapeno Cheese	FREE SHIPPING ON ALL ORDERS!!
Courteous Cluster  \$40 Sea Salt Splash, Cheddar Cheese, Classic Caramel Corn	Helpful Mix  \$40 Cheddar Cheese, Classic Caramel Corn, Pecan Caramel Clusters	Obedient Blend  \$45 Cheddar Cheese, Classic Caramel Corn, Cashew Caramel Clusters	Cheerful Variety  \$45 Caramels with Sea Salt, Cashew Caramel Clusters, Pecan Caramel Clusters	
Brave Medley  \$50 Mocha Coffee Cups, Caramels with Sea Salt, Pecan Caramel Clusters, Cashew Caramel Clusters	Clean Classic  \$55 White Ruby (5 bags)	Reverent Collection  \$60 Cashew Caramel Clusters, Cheddar Cheese, Classic Caramel Corn, Mocha Coffee Cups, Sea Salt Splash	Military Donations  Start at \$10	Order Online  prpopcornstore.com

CORPORATE SALES / HOLIDAY BUNDLES

Corporate Sales are a great way to increase popcorn sales while helping Scouts build confidence when engaging with local businesses.

WAYS BUSINESSES CAN SUPPORT SCOUTING:

- HOLIDAY GIFT ORDERS – Share the Holiday Corporate Order Form with local businesses. The website to place an order is erishorescouncil.org/esc/popcorngifts.
- CUSTOMER APPRECIATION GIFTS – Businesses can purchase popcorn as thank-you gifts for customers.
- EMPLOYEE RECOGNITION – Companies can provide holiday gifts for employees.
- MATCHING MILITARY SALES – Businesses can match Scout Military Donation sales.
- BREAKROOM SALES – Place order forms in employee breakrooms.
- RETAIL DISPLAYS – Set up popcorn displays for direct sales.



*Holiday
Corporate
Online Order*

STEPS TO SUCCESS:

1. PROSPECT – Create a list of local businesses and schedule appointments.
2. MAKE THE ASK – Clearly explain how their support benefits your Scouting program.
3. FOLLOW UP – Be persistent and professional; decisions may take time.

ORDERING/DELIVERY:

- ORDER
 - WEEKLY ORDER – Add to Unit's weekly pickup orders throughout the sale.
 - TAKE ORDER – Add to Unit's Take Order by November 4, 2026.
 - FINAL ORDER – Submit Corporate/Holiday orders by November 19, 2026.
- ONLINE ORDERS
 - Businesses can place orders at erishorescouncil.org/esc/popcorngifts.
 - Units will be notified when an online Corporate/Holiday order is placed for a Scout.
 - The Unit or Scout will coordinate fulfillment and delivery.
 - Payments will be credited to the Unit account.
- DELIVERY
 - Scouts or Units will provide local delivery.
 - Customers can pick up orders from Jadel Leadership Center after December 5, 2026.
 - Shipping is not available.

MILITARY DONATIONS

Military Donations allow customers to support U.S. service members by purchasing popcorn care packages that are shipped directly by Pecatonica River Popcorn at the end of the sale.

IN-PERSON SALES

- PURCHASE – Customers can purchase one or more \$30 Military Donations during Show & Sell or Show & Deliver, and donations starting at \$1 during the Take Order Sale.
- RECEIPTS – Scouts can download donation receipts from pecatonicariverpopcorn.com/resources/.
- ORDERS – Order Military Donations on Take Order by **November 4, 2026**.
- COMMISSION – The Unit will receive the same commission on Military Donations as any other product sold.

ONLINE SALES

- Customers can purchase Military Donations online at \$10 increments at prpopcornstore.com. (Pg. 15)

ORDERING POPCORN

POPCORN ORDER DEADLINES

- SHOW & SELL/SHOW & DELIVER: **August 21, 2026**, by 5:00 pm
 - Orders must be placed by **case quantity**.
 - Orders may be adjusted based on overall Council inventory needs.
- TAKE ORDER: **November 4, 2026**, by 5:00 pm
 - Orders must be placed by **container quantity**.
 - Reduce your quantities by the stock left over from Show & Sell/Deliver.
 - Include all Military Donations in this order.
- CORPORATE, HOLIDAY & LATE ORDERS: **November 19, 2026**, by 5:00 pm
 - Orders must be placed by **container quantity**.
 - This is the final order deadline. Product availability cannot be guaranteed after this date.
- NOTE: While every effort will be made to accommodate late requests, availability may be limited.

ORDERING OPTIONS

- ONLINE ORDERING – *Preferred*
 - Log in at prpopcorn.com
 - Select the New Order button from the Scout Boss Dashboard.
 - Choose the order type and pick up location.
 - Enter the order.
 - Add any notes or comments at the bottom of the order form.
 - Click Update to submit.
- PAPER FORMS
 - Download the form at ereshorescouncil.org/esc/kernelresources.
 - Submit completed forms to Erin LaLonde using the contact information. (Pg. 4)

WEEKLY POPCORN PICK-UP

Units participating in Show & Sell/Deliver may place additional orders or return excess inventory during the sale.

SUBMIT WEEKLY POPCORN ORDERS/RETURNS

- ORDER/RETURN – Submit an order/return **by Noon each Monday** at ereshorescouncil.org/esc/weeklyorder.
- PICKUP – Schedule your pickup time using the SignUpGenius links on the order page.
- CONFIRMATION – An email will be sent Wednesday evening detailing available inventory.
- AVAILABILITY – Product availability may be limited until excess inventory is returned by Units.
- WHEN/WHERE – Fridays, 3-6 pm, **Marco's Pizza Distribution**, 1435 Holland Rd., Maumee, OH



*Weekly Popcorn
Order Form*

PRODUCT MANAGEMENT

Use these tips to effectively manage inventory during your Show & Sell and Show & Deliver sales.

- INITIAL ORDER – Order conservatively on your initial popcorn order.
- MANAGE LOW INVENTORY
 - Ask families to return unsold popcorn.
 - Reorder or return inventory weekly as needed. (Pg. 16)
 - Transfer product to or from another Unit. (Pg. 17)
- VOLUNTEERS – Secure volunteers and vehicles for popcorn distributions, weekly pickups, and returns.
- STORAGE – Keep popcorn organized in its original cases and protect it from heat, direct sunlight, moisture, and extreme temperatures.

UNIT TO UNIT TRANSFER

Units may transfer popcorn inventory between one another throughout the sale. Connect with other Kernels through the Popcorn Facebook Group to find available products.

Transfers can be submitted through Scout Boss (preferred) or by paper form.

SUBMIT VIA SCOUT BOSS

- GIVING UNIT:
 - Log in at prpopcorn.com.
 - Select the Unit to Unit Transfer button from the Scout Boss Dashboard.
 - Choose the Receiving Unit and pickup location.
 - The pickup location must match for both Units.
 - Enter the quantity being transferred (cases or containers, as applicable).
 - Add any notes to help with reconciliation, if desired, and click Submit Order.
 - Track transfer status under Reports > Unit to Unit report.
 - The report will show the status of the transfer as Pending, Approved, or Declined.
 - Inventory is removed from the Giving Unit's totals once the Receiving Unit accepts the transfer.
- RECEIVING UNIT:
 - Log in at prpopcorn.com.
 - Go to Reports > Unit to Unit report.
 - Open the pending transfer.
 - Review the details and click Accept.
 - Once accepted, the inventory is added to the Receiving Unit's totals.

SUBMIT VIA PAPER FORM

- GIVING UNIT:
 - Download the Transfer Form at erishorescouncil.org/esc/kernelresources
 - Submit the completed form to Erin LaLonde using contact information. (Pg. 4)

RETURNS

Show & Sell Popcorn Returns will be **November 3 - November 4, 2026**.

- **FILL TAKE ORDERS FIRST** – Use any remaining inventory to fill Take Orders before returning product.
- **SUBMIT RETURN ORDER** – Complete a Return Order by November 2, 2026.
 - Online at prpopcorn.com (Preferred)
 - Download a return form at erishorescouncil.org/esc/kernelresources.
 - For weekly Friday returns, use erishorescouncil.org/esc/weeklyorder.
 - Return quantities can be adjusted at the return site if needed.
- **RETURN LOCATION** – Products will be returned to a central warehouse, including during weekly pickups.
- **RETURN TIME** – Schedule a return time on SignUpGenius at erishorescouncil.org/esc/popcornschedules.
- **PRODUCT RETURN GUIDELINES:**
 - **RETURN LIMIT** – Units may return up to **30% of their total product order**.
 - **RESELLABLE CONDITION REQUIRED** – Products must be in saleable condition. Damaged items (dented tins, ripped boxes, NO box (single tin cases), melted chocolate, etc.) will NOT be accepted.
 - If a product is damaged, consider selling it at a discounted price rather than returning it.
 - **USE ORIGINAL CASES** – Repack all products in their original case boxes.
 - **DO NOT MIX PRODUCTS** – Each case should contain only one product type.
 - **DO NOT TAPE CASES SHUT** – Volunteers must verify quantities and contents.
- **TIP** – Collapse and store boxes until the end of sale. You will have them if needed; otherwise, please recycle.
- **NOTE** – While every effort will be made to accommodate returns, excessively late returns may not be accepted.

DISTRIBUTION & RETURNS

BEFORE YOU ARRIVE

- Ensure you have adequate vehicle space for your order.
- Bring additional adults to help load and unload product.
- Schedule your pickup or return time on SignUpGenius links at erishorescouncil.org/esc/popcornschedules.
- For Weekly pickups, schedule your time on SignUpGenius at erishorescouncil.org/esc/weeklyorder.
- Arrive at your scheduled time to avoid delays and congestion at the site.

VOLUNTEER TO HELP

- Sign up to help separate/sort orders for distribution or returns at erishorescouncil.org/esc/popcornvolunteer.

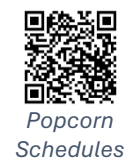


DISTRIBUTION & RETURN SCHEDULE

EVENT	DATE(S)	LOCATION(S)
Show & Sell Distribution	September 8, 2026	Lucas County Fairgrounds
	September 9, 2026	Lucas County Fairgrounds, Total Distribution, or Whitacre Trucking
Weekly Pickups & Returns	Fridays, September 18 – October 23, 2026	Marco's Pizza Distribution
Returns	November 3, 2026	Marco's Pizza Distribution
	November 4, 2026	Marco's Pizza Distribution or Total Distribution
Take Order Distribution	November 18, 2026	Marco's Pizza Distribution
	November 19, 2026	Marco's Pizza Distribution or Total Distribution
Holiday/Corporate/Late Order Distribution	December 5, 2026	Jadel Leadership Center

DISTRIBUTION & RETURN LOCATIONS

LOCATION	ADDRESS
Lucas County Fairgrounds	1406 Key St, Maumee, OH 43537
Total Distribution (New Address)	2357 Enterprise Dr., Fremont, OH 43420
Whitacre Trucking	12602 S. Dixie Hwy., Portage, OH 43451
Marco's Pizza Distribution	1435 S. Holland Rd, Maumee, OH 43537
Jadel Leadership Center	5600 W. Sylvania Ave., Toledo, OH 43623



HELPFUL LOADING TIPS

These tips assume that the **vehicle is empty and seats have been removed** where possible.

- 25 cases or less will fit into most standard 4-door sedans.
- Up to 40 cases will fit into most SUVs (Explorer, Blazer).
- Up to 60 cases will fit into most minivans with no seats.
- Up to 75 cases will fit into a Suburban with no seats.
- Most truck beds will hold between 25-50 cases.
- A topper or tarp is strongly encouraged for truck boxes.
- For orders larger than 75 cases, enclosed trailers are best.



PAYMENTS

Payments are due to the Council by the following dates:

Show & Sell and Show & Deliver Payment Schedule

Payments should be based on the amount of popcorn checked out and sold. As additional popcorn is picked up during the sale, payments should correspond to the Unit's inventory and sales activity.



- **1st Payment:** September 28, 2026
- **2nd Payment:** October 12, 2026
- **3rd Payment:** October 26, 2026

Important: Units that miss a scheduled payment may have future weekly popcorn pickups restricted.

Final Payment

- **Due Date:** December 7, 2026
- All remaining balances must be paid in full by this date.

How Much?

- **Prize Option Units:** Pay **70%** of the total funds collected.
- **3% Cash Option Units:** Pay **67%** of the total funds collected.
- Commission earned from Online Sales will automatically be credited to your Pecatonica invoice.

Collecting and Submitting Payments

Step 1: Collect Customer Payments

Parents and Scouts should collect payments from customers in the form of:

- Cash
- Checks made payable to Unit

Step 2: Deposit Funds

Deposit all collected funds into your Unit's checking account on a regular basis.

Step 3: Prepare Unit Payment

The Unit Treasurer should write a check payable to Erie Shores Council for the amount owed.

Step 4: Submit Payment

Choose one of the following payment methods:

Option A: Huntington Bank Deposit

- Use the popcorn deposit slip provided in your Popcorn Rally Kit.
- Take your Unit check to any Huntington Bank branch.
- Endorse the back of the check with "For Deposit Only."
- Include your Unit type and number on the deposit slip (example: Troop 11).

Option B: Scout Shop Drop-Off or Mail

- Bring or mail your Unit check to the Iott Scout Shop.

Option C: Credit Card

- Credit card payments are accepted.
- A 2.5% processing fee will apply.

Important Reminders

- Customer checks should be made payable to the Unit, not the Council.
- Popcorn deposit slips may only be used for popcorn payments.
- The Council cannot accept third-party checks.

UNIT INCENTIVE PROGRAM IDEAS

Units are encouraged to create their own incentive program to motivate Scouts during the popcorn sale. The following ideas have been gathered from successful Units throughout the Council. Feel free to use these ideas, modify them, or create your own incentives.

UNIT INCENTIVE IDEAS

- Party for Top Selling Den or Patrol (Example: Pizza, Ice Cream, Bowling).
- Drawings for prizes (Example: Earn 1 entry for every \$100 sold or for every Military Donation sold).
- Award Gift Cards at various levels of sales.
- Grand Prizes for Top Sellers: Camping or Fishing Packages, Tent, Bike, or other high-value items.
- Custom Unit Prize Levels
 - Sell \$250 and earn a Box of Candy.
 - Sell \$750 and earn a Unit T-shirt or Sweatshirt.
 - Sell \$1,500 and the Unit will pay for Annual Dues, etc.
 - Create additional rewards that fit your Unit's goals and budget.

PRIZE PROGRAM INFORMATION

Commission Option	Scout Incentives
 Prize Option	✓ Amazon Gift Card Program ✓ Council Incentives ✓ Pecatonica Winner's Circle
 Bonus Cash Option	✗ Amazon Gift Card Program ✓ Council Incentives ✓ Pecatonica Winner's Circle

PRIZE OPTION: AMAZON GIFT CARD PROGRAM

Units choosing the **Prize Option** participate in the Amazon Gift Card Program.

Scouts earn an Amazon Gift Card based on their **total individual sales**, including both product sales and Online Sales.

Program Details

- Prize levels begin at **\$300** and extend through **\$7,500** in sales.
- Scouts must meet or exceed the sales level required for a reward.
- Rewards are **not** cumulative or stackable.
- Each Scout may earn **one Amazon Gift Card** based on the highest level achieved.
- Sales totals must be based on the **individual Scout's sales only**.



Important: Family, sibling, or household sales may not be combined for prize qualification.

BONUS CASH OPTION

Units choosing the **Bonus Cash Option** will receive an additional **3% bonus commission** on total gross product sales.

Program Details

- Units are **not eligible** for the Amazon Gift Card Program.
- Scouts remain eligible for:
 - Council Incentives
 - Pecatonica Winner's Circle prizes

COUNCIL INCENTIVE INFORMATION

Council incentives are available to all Scouts, regardless of whether their Unit chooses the Prize Option or the Bonus Cash Option.

All incentive levels are based on individual Scout sales totals. Combined family or household sales are not permitted.

- **\$50 POPCORN PATCH** – Sell \$50+ and earn a Popcorn Patch.
- **\$250 AMERICA 250 PATCH** – Sell \$250+ and earn a commemorative America 250 CSP Patch.
- **\$500 BONUS LEVEL DRAWING** – Sell \$500+ and enter the Grand Prize Drawing.
 - **1st Place:** \$500 Iott Scout Shop Certificate
 - **2nd Place:** \$250 Iott Scout Shop Certificate
 - **3rd Place:** \$100 Iott Scout Shop Certificate
- **\$1,000 BONUS LEVEL** – Sell \$1,000+ and choose **one** of the following:
 - Adventure Duffle Bag
 - Squat Lock Blade Knife
 - Dragon Egg with Dragon
 - USB Rechargeable Headlamp
 - Indoor Squishy Sticky Baseball
- **\$2,000 CAMPERS CLUB** – Sell \$2,000+ and earn a \$100 Camp Scholarship to Erie Shores Council Summer Camps or NYLT.
- **FILL-IT-UP DRAWING** – Enter the weekly prize drawing with a completed order form. One winner per week.
- **DAILY DOUBLE PRIZE DRAWING** – On Weeks 2 and 5 of the sale, a Scout from the Fill-It-Up Drawing will win an individual prize, and their Unit will also win a Camping Adventure.
- **DISTRICT TOP TWO SELLERS** – The top two sellers in each District will receive a \$200 Amazon Gift Card.
- **TOP 10 SELLERS CLUB** – The top 10 sellers in the Council will win a Walleye and Mud Hens Fun Pack, including four tickets and a VIP experience at each event. Top Sellers will be announced on December 15, 2026.



SUBMIT SCOUTS FOR PRIZES & COUNCIL INCENTIVES

Please include Online Sales in all sales totals when submitting Scouts for Council incentives.

1. **FILL-IT-UP** – Submit **Fill-It-Up entries** by Noon each Friday.
 - **Online:** erishorescouncil.org/esc/popcornfillitup (Preferred)
 - **Email or Fax:** Erin LaLonde at her contact information. (Pg. 4)



Fill-it-Up

2. AMAZON GIFT CARDS & COUNCIL INCENTIVES

A single order form is used for all prizes and incentives. Submit the Scout roster and each Scout's total sales at that time.

- **Online:** erishorescouncil.org/esc/popcornincentives
- **Download the order form:** erishorescouncil.org/esc/kernelresources
 - Submit to Erin LaLonde at her contact information. (Pg. 4)



*Popcorn
Incentives*

PECATONICA RIVER WINNER'S CIRCLE

Pecatonica River Winner's Circle prizes are available to **ALL Scouts** in Units that choose either the prize or cash option. Prize levels are based on individual Scout sales totals only. Combined family or household sales totals are not eligible.

SELL \$3,000

Scouts who sell \$3,000 or more may choose one prize from the Winner's Circle selection for each \$3,000 sold. Prizes are subject to availability.



\$200 AMAZON
GIFT CARD



\$200 BEST BUY
GIFT CARD



\$200 AMC
GIFT CARD



GAME TABLE



LAPTOP



43" SMART TV



DRUM SET



3D PRINTER

SELL \$7,000

Scouts selling \$7,000 or more will win a Kalahari Adventure.

- One offer per Scout.
- No blackout dates.
- Three Days/Two Nights.
- Includes a family getaway featuring Kalahari's waterparks, attractions, and accommodations.



HOW TO ENTER A SCOUT FOR WINNER'S CIRCLE PRIZE:

- **Entries must be submitted by December 1, 2026.** Late entries will not be accepted.
- **Entries must be submitted using the Worksheet Tool.** No other documentation will be accepted.
- The Worksheet Tool can be accessed through the Scout Boss Dashboard.

Submission Instructions

- Log in to prpopcorn.com
- Click on the Scout Seller ID button.
- Verify the Scout has a Seller ID, or
 - Enter Scout's name and parent email.
 - Click Add.
- From the Scout Boss Dashboard, click the Winner's Circle button.
- Select the Scout from the dropdown menu.
- Enter the required information.
- Upload the Worksheet Tool used to verify the reported sales.
- Repeat the process for each qualifying Scout.

Important: The uploaded Worksheet Tool must support and verify all sales totals submitted for Winner's Circle recognition.

POPCORN SALE RESPONSIBILITY FORM

MUST BE FILLED OUT BY THE RESPONSIBLE PARENT OR GUARDIAN, THEN GIVEN TO UNIT POPCORN KERNEL.

Please carefully read the Parental Consent and Responsibility form below. This form must be signed and returned to your Scout's Unit Leader before they can sell or take orders for the 2026 Popcorn Sale. Please save the top portion of this form and keep it in a safe place for further reference. By signing the form below, you are giving your Scout permission to participate in the Popcorn Sale and accepting responsibility and agreeing to the terms below.

- To accept responsibility for all popcorn received and for all popcorn money due. I also understand that in the event that payment for popcorn is in default, the amount due will be submitted to a collection agency, and I will be held responsible for payment of all collection charges and/or attorney fees.
- To ensure that there is adult supervision at all times.
- I realize that popcorn is **NOT RETURNABLE**. Popcorn cannot be returned for a refund or exchange.
- No money is collected until the popcorn is delivered.
- My child is on his/her honor not to take orders prior to **Friday, September 11, 2026.**

POPCORN KERNELS BE AWARE THAT YOUTH SELLING POPCORN MUST BE REGISTERED WITH THE UNIT.

_____ is a member of (circle one) Pack/Troop/Crew _____ and has my permission to participate in the 2026 Popcorn Sale.

I agree:

- To accept responsibility for all popcorn my child receives and for popcorn money due. I also understand that, in the event that payment for popcorn is in default, the amount due will be submitted to a collection agency, and I will be held responsible for payment of all reasonable collection charges and/or attorney fees.
- To ensure there is adult supervision at all times.
- I understand that popcorn is not returnable and cannot be returned for a refund or exchange.
- No money is collected until the popcorn is delivered.
- My child is on his/her honor not to take orders, except for Online Sales, before **Friday, September 11, 2026.**

Parent's/Guardian Name: _____

Signature: _____ Date: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

SCOUT AGREEMENT

On my honor, I (youth name) _____ promise not to sell or take popcorn orders, except for Online Sales, before **Friday, September 11, 2026.**

Youth Signature: _____

UNIT FEEDBACK FORM

Like many events, we will begin working within a month to make next year’s sale even better for everyone. Therefore, we are asking you to take a few minutes to rate the following aspects of this year’s sale, giving us your comments in the appropriate spaces.

					
	Agree			Disagree	
The information was clearly and timely communicated to you by the Council.	5	4	3	2	1
The Popcorn Rally presentation was beneficial.	5	4	3	2	1
The order forms for Show & Sell, Returns, and Take Order worked well.	5	4	3	2	1
Online forms were easy and convenient to use.	5	4	3	2	1
The prizes and rewards are appropriate.	5	4	3	2	1
The product pick-up from the Council drop site was efficient and well-organized.	5	4	3	2	1
My experience was so satisfying that I’ll do it again.	5	4	3	2	1
My District Kernel was helpful.	5	4	3	2	1
The Council Popcorn Program is well-run and organized.	5	4	3	2	1

Please tell us a few focus areas as we develop next year’s plan: Ideas would include additional marketing opportunities, procedures, and community resources. Let us know by placing an * by the most important item in your view.

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____

Please feel free to provide additional comments here: Staff Support, Pickup/Distribution, Popcorn Rally Kits, etc.

District: _____ Unit Type: _____ Unit Number: _____

Name: _____ Position: _____

Email: _____

Phone: _____

For your convenience, download this form at: erishorescouncil.org/esc/kernelresources

Or fill out the form online at: erishorescouncil.org/esc/popcornfeedback

DUE BY NOVEMBER 20, 2026